Drug Rep Ruling May Give Employers More Ammo In OT Suits

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Atlanta attorney Lawrence McGoldrick was quoted in the June 19 *Law360* article "Drug Rep Ruling May Give Employers More Ammo In OT Suits." The article reported on a recent Supreme Court ruling that pharmaceutical sales reps were exempt from overtime pay under the Fair Labor Standards Act's exemption for "outside salesmen." The decision has potential relevance beyond the pharmaceutical industry and could push courts toward a more employer-friendly view of other exemptions. Lawrence noted: "The Supreme Court used what I would call the common-sense approach to interpreting the exemption. This is good advice and maybe courts will take it to heart that they shouldn't get too hung up on technicalities on exemption issues and use a practical, common-sense approach."

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