

Charles Caulkins Named 2010 Broward Ultimate CEO

News 9.17.10

Charles Caulkins, managing partner of the Fort Lauderdale office and a member of the firm's management committee, was named a 2010 recipient of the Ultimate CEO Award by the *South Florida Business Journal*. The Broward Ultimate CEO Awards celebrates the careers and leadership of 10 Broward County CEOs who have set the standard in the corporate community, including civic leadership and charitable contributions.

Charley credits good listening skills as an important part of leadership. "I try to create an atmosphere of participatory management. I have a strong work ethic and am willing to do what needs to be done to accomplish a goal." He encourages each member of his team to embrace the firm as if it were his or her own.

His advice to others is to think in the long term and be consistent. "Future leaders would be well serviced by encouraging client satisfaction, and aligning goals of employer and employee. Give credit where credit is due. Encourage a sense of ownership that the entire firm is working together. It's always our client,' not my client.' There is a real team environment."

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Charles S. Caulkins

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