

Insights, News & Events

# LIFE SCIENCES BENEFITS AND EXECUTIVE COMPENSATION: KEY LEGISLATIVE AND COMPLIANCE UPDATES

Event

Mar 25, 2026

2:00 pm - 3:00 pm EDT

Negotiating executive compensation in the life sciences and pharmaceutical sector is both an art and a science—shaped by intense competition for talent, regulatory scrutiny, and evolving market expectations.

Join partner Jenny Kiesewetter for this webinar which will focus on the negotiation of executive compensation agreements, retention, and severance arrangements through the lens of HR and in-house legal teams supporting life sciences and pharma organizations. Our speaker will examine current market trends, common executive counterproposals, and practical strategies for navigating negotiations in a highly regulated and competitive environment.

## Topics will include:

- Best practices for structuring executive compensation in highly regulated environments
- Anticipating and navigating negotiation pressure points unique to life sciences and pharma
- Drafting and enforcing restrictive covenants, compensation clawbacks, and other protective provisions
- Aligning compensation programs with corporate governance, investor expectations, and long-term

## Related People



**Jennifer S. Kiesewetter**

Partner

615.488.2905

## Service Focus

Employee Benefits and Tax

## Industry Focus

Life Sciences and Pharma

## business objectives

This program is well-suited for HR leaders, in-house counsel, compliance professionals, and business partners within life sciences and pharmaceutical companies.

If you have any questions, please contact [Reilly McCallum](#).

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## Educational Credits

### HRCI and SHRM

- The firm is submitting this webinar for credit.

### CLE

- Fisher Phillips will make all reasonable efforts to obtain CLE credit for this program in every state that is relevant to attendee's CLE needs. In certain instances, some programs may not be awarded CLE credit because of content, delivery or jurisdictional restrictions.
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