

# Thinking About Gamified AI Hiring Assessments? 6 Legal Risks and 6 Mitigation Steps to Consider

Insights

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Your talent acquisition team just pitched an exciting idea: replace your boring personality tests with AI-powered games that measure soft skills like creativity, resilience, and teamwork. The vendor promises better candidate engagement, reduced bias, and predictive insights traditional assessments can't match. It sounds like a win-win – but is it legally defensible? Gamified hiring tools are subject to the same employment discrimination laws that govern any selection procedure. And because these tools often rely on opaque algorithms and measure traits that can be highly subjective and may not be job-related, they can create legal exposure if not properly validated and monitored. Here are six risks employers need to know before adding game-based assessments to your hiring toolkit, and six steps you can take mitigate concerns.

## How Does Gamification Work?

To understand the legal risks, it helps to see how AI gamification tools actually work. One company that creates a lot of the interview games uses this process:

- The employer selects 50 successful employees in the role being hired for.
- These 50 employees play a series of games designed to measure cognitive abilities, behavioral traits, and decision-making patterns. This could include memory challenges where players must recall sequences of shapes and colors, balloon-inflating games that measure risk tolerance by rewarding players who inflate balloons without popping them, and tower-building puzzles that assess problem-solving and planning skills.
- The results of the games generates training data for the AI model, capturing metrics like reaction times, decision patterns, error rates, risk-taking behavior, and performance under pressure.
- Out of a universal set of 2 million test takers around the world, the vendor randomly selects 10,000 as a baseline comparison group.
- The vendor compares the training data from your 50 employees to the 10,000 random results.
- The vendor finds patterns and criteria points to determine which gaming behaviors correlate with being a “successful” employee at your company versus an average (or below average) test-taker.

- The AI model is then calibrated to score future job applicants based on how closely their gaming performance matches the patterns exhibited by your 50 high performers. It essentially predicts whether a candidate will be “successful” based on how they play the same games.

## **Six Risks to AI Gamification in Hiring**

While this approach may sound scientific, it raises several red flags from an employment law perspective.

### **1. Lack of Validation and Job-Relatedness**

Many gamified assessments are not scientifically validated to measure job-relevant traits or skills. If the game scores don't clearly correlate with performance or bona fide occupational qualifications, employers risk violating Title VII and EEOC guidelines on disparate impact testing. Vendors often use opaque “proprietary algorithms” that make it difficult to confirm construct validity.

### **2. Bias and Disparate Impact**

Game mechanics or visual designs can unintentionally favor or disfavor certain groups. For example, older applicants may perform worse due to unfamiliarity with gaming interfaces or slower reaction times. Individuals with cognitive, visual, or motor impairments may also be unfairly penalized. Certain puzzles or “pattern-recognition” tasks may reflect cultural learning differences, not ability. Finally, because data sets are often limited, AI-based scoring models may replicate historical demographic imbalances.

### **3. Transparency and Explainability**

A lack of transparency erodes candidate trust and makes defending decisions in litigation difficult. Candidates rarely understand how their gameplay translates to job scores and employers often can't explain what traits were measured or how decisions were reached. This is a red flag for civil rights laws, data privacy laws, and emerging state and local AI transparency laws (such as in California, Colorado, and New York City).

### **4. Data Privacy and Consent**

Gamified systems can collect extensive behavioral data: reaction time, decision patterns, emotional responses, and sometimes biometric or eye-tracking data. This raises compliance issues under biometric privacy laws (like the Illinois BIPA law) and state privacy statutes (like California's CCPA/CPRA). To combat these compliance issues, employers must ensure candidates give informed consent and that vendors maintain secure data handling practices.

### **5. Over-Reliance on Psychological Inference**

Some gamified tools claim to infer personality, creativity, or risk-taking behavior from micro-decisions. These inferences are often speculative or weakly correlated with actual job performance. Using such inferred traits as selection criteria can create disparate impact without a defensible business necessity.

## **6. Candidate Perception and Fairness**

Candidates may perceive gamified hiring as trivializing the process or unfairly assessing unrelated abilities. Poorly designed games can frustrate applicants and harm employer brand reputation. If candidates don't understand how to "win," they may view the process as arbitrary. This can be a concern in certain job markets where good employees can be hard to find.

### **Six Mitigation Steps You Can Take**

This doesn't mean you should scrap gamification altogether. If done right, gamification can be a powerful tool to help you select the best employees using objective measures (not as susceptible to improper bias). There are steps you can integrate into your hiring process in order to minimize the risks associated with gamified processes.

#### **1. Validate Job Relevance**

- Ensure the game measures skills or traits directly linked to job performance.
- Document validation studies showing business necessity and predictive value.

#### **2. Conduct Bias Audits**

- Test results for disparate impact.
- Partner with legal counsel and technical experts to ensure fairness and transparency.

#### **3. Require Vendor Transparency**

- Request information about training data, algorithmic design, scoring methodology, and the vendor's process for ongoing monitoring and assessment of the tool's accuracy.
- Confirm vendor compliance with EEOC guidelines, state AI laws, and privacy standards.
- Demand indemnification from the vendor for any bias suits arising from use of their tool.

#### **4. Provide Candidate Disclosure and Consent**

- Inform applicants how game data will be used and what it measures.
- Obtain informed consent, especially if any biometric or behavioral data are collected.

#### **5. Train HR and Hiring Managers**

- Educate decision-makers on how to interpret scores responsibly.
- Emphasize that gamification results should supplement (not replace) human judgment.

## **6. Monitor and Reassess Regularly**

- Track outcomes to detect bias drift or changing job requirements.
- Periodically revalidate models and update policies accordingly.

## **Conclusion**

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