

# Germán de la Garza De Vecchi

Regional Managing Partner

Mexico

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**Email** 



#### Service Focus

- Counseling and Advice
- Labor Relations
- International

#### **Industry Focus**

- Life Sciences and Pharma
- Manufacturing

#### Languages

- English
- Spanish

#### Overview

Germán de la Garza De Vecchi is recognized as one of the few "go-to" lawyers in Mexico for large international companies facing difficult labor relations issues in the complex, ever-evolving Mexican union environment. With more than two decades of experience and a track record of results, his credibility among union leaders, government officials and regulators enables him to achieve clients' goals in negotiations. Germán played a key role in drafting Mexico's recently reformed labor laws.

Viewing the relations between companies and labor syndicates as equally important links in profitability, Germán helps Mexican and foreign companies develop collective bargaining agreements that create congenial relationships driving large-scale investment. His clients include prominent companies in the automotive and pharmaceutical industries.

Germán speaks frequently at various national and international forums, where he shares experiences and best practices related to resolving large-scale labor disputes and creating legal schemes that promote harmonious labor relations in the age of globalization.

The business magazine *Expansión* has named German as a leader in Mexico for his contributions to the world of labor law.

Germán previously was the Mexico-Central America Labor Services Leader for a leading global professional services firm. Before that, he was a partner at a Mexico City firm serving the legal needs of domestic and foreign companies doing business in Mexico.

#### Credentials

#### Education

- Labor Law, 2009, Universidad Panamericana
- Law, 2006, Universidad Iberoamericana

### Recognitions

• Chambers Latin America, Labor & Employment (Mexico) (2023)

## Insights

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