

## ROGER QUILLEN DISCUSSES KEYS TO FISHER PHILLIPS' 2021 SUCCESS

### News

In a *Law.com* article that offered an overview of Fisher Phillips' 2021, **Roger Quillen**, chairman and managing partner, cited several reasons for the firm's growth and success, including an integral "re-engineering of the C-suite," substantial investments in knowledge management and artificial intelligence, a more innovative pricing approach for billing clients, and an overall increase in the firm's total lawyer and partner head counts.

Fisher Phillips saw a 9.8% increase in gross revenue and a 12.4% jump in net income in 2021. Its total lawyer head count rose 7.6% to 453 lawyers. The number of equity partners grew by 5.2%, while its non-equity partners rose from 87 to 93, an increase of 6.8%.

Roger noted that Fisher Phillips has assisted their clients through "a new era of employee empowerment."

"COVID has launched a vast mindset shift among employees in this country," he said. "Employees are aware that they have far more leverage against their employers than they may have had in the past."

Looking forward, Roger mentioned that the top challenges for the firm in 2022 will be attracting and retaining top talent, building and maintaining a sense of community in a remote work environment, and the cost of inflation.

Read the full article in [Law.com](#) (subscription required).

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