



Co-Chair of Automotive Dealership Group Talks Wage and Hour Issues with Automotive News

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Chris Hoffman offered his insights in an Automotive News article that presented as a “crash course” on basic wage and hour issues related to finance and insurance (F&I).

“F&I personnel paid on commission tend to be exempt from federal overtime requirements,” he said. “However, those staffers will still likely need to keep track of their time like an hourly employee.”

The article offered a follow-up to a Fisher Phillips webinar that Chris hosted in December 2021 that offered in-depth details on dealership wage and hour law. In it, he expands on overtime exemption, timekeeping, pay plans, and more.

Read the full article in [Automotive News](#) (subscription required).

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