



# **Mergers and Acquisitions**

#### Overview

Going beyond academic proficiency in the laws that have the potential to impact mergers, acquisitions and similar investments, Fisher Phillips' Mergers & Acquisitions Practice Group combines its broad and deep practical experience in labor, employment and benefits matters of all kinds with the Firm's sophisticated, business-friendly understanding of the needs of clients seeking to acquire, or make strategic investments in, other businesses. Our advice during the acquisition process is uniquely valuable to clients and transactional counsel because our attorneys practice in the relevant areas on a daily basis, leading to a highly credible, useful understanding of an issue's likely future impact. This is especially true with regard to our best-in-class work in high stakes areas including wage & hour class actions and compliance; union and traditional labor matters; immigration; workplace safety; multijurisdictional concerns and management of cross-border labor and employment issues.

The Group also guides management in effectively integrating newly acquired businesses and assets to ensure legal compliance and maximize operational efficiencies. We believe this combination of traits sets us apart and allows us to be valuable partners to our clients through all stages of a deal process.

#### **PURCHASERS, INVESTORS AND SELLERS**

Starting with the diligence process, our team is ready to advise both buyers and sellers, and to skillfully interface with the various stakeholders in the deal process, including management teams, insurers, deal counsel on both sides and, of course, sophisticated investors and their agents. Based on our substantial experience with the aforementioned stakeholders, we are uniquely able to anticipate the goals and drivers of all of the deal participants and to manage through the most

challenging issues. We are solution-oriented and always prepared for the next steps in the acquisition and integration process.

#### **INDUSTRY EXPERIENCE**

In addition to our subject matter knowledge, FP has developed deep roots in various industries that create exponential value when transactions take place in the worlds of PEO staffing, manufacturing, auto dealerships, retail and more. Your FP industry experts can seamlessly connect you to our M&A resources.

#### **POST-ACQUISITION MATTERS**

If your merger or acquisition leads to litigation, threatened litigation or proceedings before labor departments and other tribunals, we are ready to support you. Better still, our seasoned practitioners routinely provide advice that avoids those issues and proceedings altogether, while maximizing the resources available for operating the business.

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# **Key Contacts**



Michael R. Marra Partner 212.899.9969 Email



Stephen C. Mitchell Partner 803.255.0000 Email

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