

A New Wave in Workplace Law

Inside Counsel Conference 2020 February 26–28, 2020



Avoiding the Catastrophic Loss

Karl Lindegren – Fisher Phillips Irvine
Kristen Nesbit – Fisher Phillips Los Angeles
Lisa A. Stephenson – Vice President and General Counsel, CRST International, Inc.

February 27, 2020

Fisher & Phillips LLP fisherphillips.com

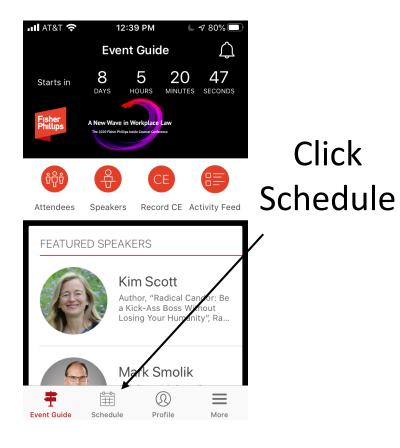
Introduction & Overview

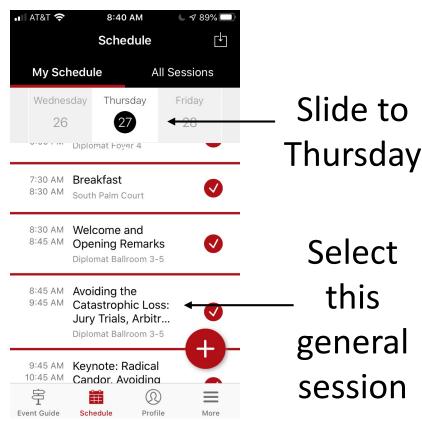
- Who We Are
- Catastrophic Losses In Employment Cases:
 - Headline-Grabbers
 - Minimal Lost Wages & Huge Emotional Distress Damages
 - Punitive Damages: State vs. Federal Law
 - Federal Court Cap on Punitive Damages
 - Jurisdiction-Dependent
 - California vs. other states

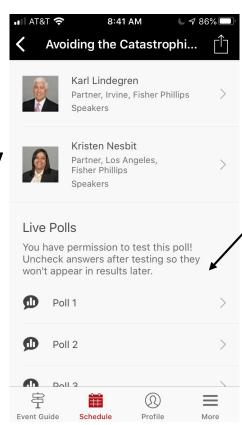
Live Audience Q&A Through the Conference App

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To participate in our live audience Q&A, please follow these simple steps:







Scroll down to live polls

Q1: When evaluating lawsuits/claims, is your legal team concerned about potential high-dollar awards from both juries and arbitrators?

A. Yes

B. No

Q1: When evaluating lawsuits/claims, is your legal team concerned about potential high-dollar awards from both juries and arbitrators?

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Q2: If your legal team is concerned about potential high-dollar awards from both juries and arbitrators, what area of law are you most concerned may result in a high-dollar award?

- A. Discrimination
- B. Harassment
- C. Retaliation
- D. Wage and Hour/FLSA
- E. Equal Pay
- F. Noncompete and Trade Secrets
- G. Other

Q2: If your legal team is concerned about potential high-dollar awards from both juries and arbitrators, what area of law are you most concerned may result in a high-dollar award?

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Media Worthy Verdicts – T.J. Simers & Marie Pierre





A Catastrophic Loss

Simers v. Los Angeles Times:



Case Study #1 – Simers v. Los Angeles Times

Facts & Circumstances:

- T.J. Simers sued the LA Times for age and disability discrimination when he was demoted
- Simers was a high-wage earner he made \$234,000 per year as a sports columnist
- He claimed he was told to "take it easy"
- The LA Times offered to reinstate Simers, but Simers resigned instead claiming the work environment had become too negative

Case Study #1 – continued

The Result:

- Jury 1: awarded Simers over \$7.1M
 - \$5M was emotional damages
 - Judge reduced award, Simers appealed – new trial awarded
- Jury 2: awarded Simers \$15.5M
 - Overturned by judge

Case still ongoing

What This Tells Us:

- Jurisdiction this trial was in LA **Superior Court**
- A jury does not need terrible facts of discrimination or egregious facts to award a large verdict
- The nature of these verdicts lead to drawn out appellate processes

Strategies Used By Plaintiffs' Counsel

The Reptile Theory:

- Appealing to the primitive part of the minds of jury members to influence the outcome of a case
- Akin to the "Golden Rule"
- Traditionally in personal injury & products liability
 - Increasingly popular in employment litigation

The Gatekeeper Effect:

- The judge is the gatekeeper
- **Who** a jury hears information from can be more influential than the substance of the information
- How does the gatekeeper affect expert witness credibility and testimony?

Combatting the Reptile Theory & Gatekeeper Effect

Pre-Trial Options:

- Motions in Limine
 - A motion in limine can be brought to exclude reptile arguments
 - Will this be helpful?
 - Effects of making the objection in front of the jury during trial
- Controlling who the gatekeeper of certain evidence/testimony will be
- Bifurcation of Punitive Damages
 - Consider whether it will be beneficial to separate testimony and evidence on damages from the determination of liability

Case Study #2 – Pierre v. Hilton Worldwide

JURY AWARDS \$21 MILLION TO HOTEL DISHWASHER AFTER SHE WAS FORCED TO **WORK ON SUNDAYS**













Case Study #2 – Pierre v. Hilton Worldwide

Facts & Circumstances:

- Marie Pierre sued Park Hotels & Resorts, Inc. (formerly known as Hilton Worldwide) for failure to accommodate, religious discrimination, and retaliation
- Pierre was a lower wage earner, and was employed as a housekeeper at a Miami hotel from 2006 through 2015
- Pierre requested Sundays off of work due to her religion, and was accommodated until suddenly in 2015 she began being scheduled on Sundays
- Pierre was terminated following a string of unexcused absences from work

Case Study #2 – Continued

The Result:

- Jury award: over \$21.5M
 - \$36,000 in back pay
 - \$500,000 in emotional distress
 - \$21M in punitive damages
 - Judge lowered punitive damage award to \$300,000 which is the federal cap

What This Tells Us:

- A low-wage earner does not necessarily equate to a low damage award
- Headlines do not always note that an award has been reduced – they want to use the highest, most eyecatching figure
- Jurisdiction in federal court provides a statutory cap on punitive damages
 - Always consider removal to federal court

Q3: Have you significantly altered your business practices in the past few years in an effort to minimize risk of a catastrophic jury or arbitration award?

A. Yes

B. No

Q3: Have you significantly altered your business practices in the past few years in an effort to minimize risk of a catastrophic jury or arbitration award?

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Q4: Have you proactively worked with your legal counsel to implement efforts to reduce the risk of a catastrophic jury or arbitration award?

A. Yes

B. No

Q4: Have you proactively worked with your legal counsel to implement efforts to reduce the risk of a catastrophic jury or arbitration award?

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How To Avoid Catastrophic Losses

Investing Upfront

- Hiring Practices
- HR Procedures
 - Investigations
 - Terminations & Layoffs
 - Accommodations

- Up-to-Date HR Policies
- EPLI Insurance?

How To Avoid Catastrophic Losses

Five Step Action Plan for Trial

- (1) Assemble your defense team.
- (2) Stay involved with pre-trial strategy.
- (3) Select the best company representative to be present at trial.
- (4) Establish a protocol for keeping informed of the trial's key developments.
- (5) Ensure potential opportunities for settlement are not overlooked.

Key Take-Aways

- 1. Know Your Audience: Court & Jurisdiction is Highly Relevant
- 2. Have A Trial Action Plan In Place
- Invest Upfront: Think Prevention Rather Than Mitigation

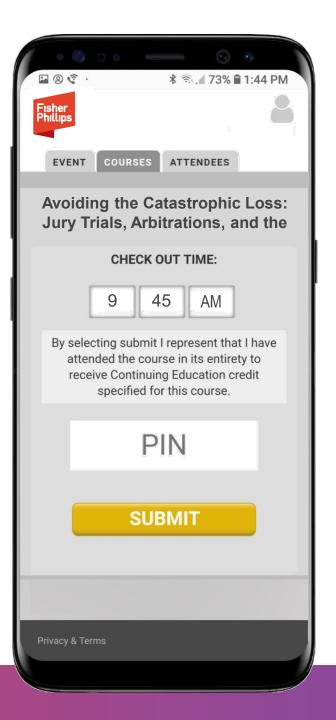
Questions?



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Thank you

Karl Lindegren klindegren@fisherphillips.com 949.798.2124

Kristen Nesbit knesbit@fisherphillips.com 213.330.4455

Fisher & Phillips LLP fisherphillips.com